

**Karnataka Start-up Advancement Program  
(K-SAP)  
Agreement**

This Agreement is made and executed on the .....2024 at ..... Between

**Centre for Cellular and Molecular Platforms located at GKVK Campus, Bellary Road, Bengaluru 560065, India hereinafter called 'C-CAMP'**

And

**Company Name, Address of Company \_\_\_\_\_ hereinafter called 'The Party'**

**WHEREAS C-CAMP**, a Department of Biotechnology (DBT), Government of India supported initiative, has been promoting innovation & entrepreneurship. In the last few years, C-CAMP has been able to build an ecosystem with a holistic approach including, among other initiatives, funding, incubation, mentoring, acceleration and global partnerships for furthering and adding value to start-ups.

**AND WHEREAS C-CAMP** has integrated all these initiatives into a comprehensive program for start-ups, called the C-CAMP Start-up Advancement Program – C-SAP and whereas C-CAMP has initiated a similar program for Karnataka-based start-ups i.e., **Karnataka Startup Advancement Program (K-SAP)**, funded by the Department of IT, BT, S&T, Government of Karnataka as outlined as Annexure A, with the objective of working closely with the start-ups to increase their chances of success.

**AND WHEREAS THE PARTY** herein would like to enroll for the said K-SAP subject to the terms and conditions stated hereinafter:

**NOW THIS DEED OF ENROLLMENT FOR K-SAP AGREEMENT WITNESSETH AS FOLLOWS:**

- 1) The Party agrees to leverage K-SAP and endeavor to attend and participate in all activities of the said K-SAP.

- 2) The party agrees to transfer equity shares of the company to C-CAMP as consideration for the mentorship provided to the company as a part of the K-SAP. The said number of shares shall amount upto 2% of the shares of the company as specified in Annexure B.
- 3) The Company shall endeavor to provide liquidity to the equity shares held by C-CAMP, by enabling a future financial investor in the Company to buy the shares held by C-CAMP subject to a Right of First Refusal to the Promoter at the same value offered by the financial investor for investments made in the Company.
- 4) The Party agrees to comply with all requirements related to K-SAP including but not limited to Adviser-Advisee engagement, presentations, assignments, confidentiality, etc.

Signed on.....

**On Behalf of C-CAMP**

**Witness**

(i)

(ii)

**On Behalf of Company**

**Witness**

(i)

(ii)

**Name-----**

**Designation-----**

## Annexure A

The K-SAP Program will include the following:

- **Technical and Business Mentorship:** C-CAMP will provide technical and business mentorship to start-ups.
- **Domain Knowledge Delivery:** C-CAMP will hold domain-specific workshops in various areas like IP, licensing and technology transfer, Setting up of a company, HR strategies, team building, Clinical Development, Regulatory aspects, Tax & Legal issues, as well as Entrepreneurship Development programs.
- **Networking events:** C-CAMP will organize various networking events where the start-ups can interact with others from the fraternity to explore collaborations, share experiences and learn from one another.
- **Funding:** C-CAMP has partnered with KITVEN Fund III Biotech, managed by Karnataka Asset Management Company Private Limited (KAMCO) as a 'Preferred Investment Partner' for K-SAP, where KITVEN will be part of the advancement program and preferentially consider the curated startups that have gone through this Program for investment as per the investment policy of the fund.  
Likewise, C-CAMP has partnered with Social Alpha for K-SAP, for priority consideration as per their funding policy.

In addition, C-CAMP will organize one-on-one meetings with Investors for exploring an appropriate investment opportunity.

- **Assistance with Further Funding:** C-CAMP along with the Advisor will assist the start-ups in making a business plan, training them on how to pitch to investors, and making them investor ready.
- **Connections with International Partners:** C-CAMP will propose participation in international events to Karnataka Information Technology Services, to provide Karnataka start-ups an opportunity to meet potential collaborators, and investors as well as exposure to international markets and other ecosystem players.

- **Annexure B:**

**Please insert the latest Cap table.**